SOURCING THE VERY BEST PROFESSIONALS FROM ACROSS THE GLOBE



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FINDING THE PERPECT TALANT FOR YOUR ORGANIZATION

TALENTED PROFESSIONALS WITH HEALTHCARE SECTOR EXPERIENCE, SUPPORTING ORGANISATIONS AND CANDIDATES

Collaborating with an organization that has a global reach and an extensive candidate database can significantly enhance your ability to fill vacancies with experienced healthcare professionals. This approach not only widens your talent pool but also streamlines the recruitment process, delivering tangible benefits to your organization.

IFIXIN is a company registered in both the United Arab Emirates (UAE) and the Canada, with its main office in Canada, Abu Dhabi and Saudi Arabia. As a dynamic, quality-focused organization, we bring together an international team of professionals, including recruitment and licensing experts, boasting over 50 years of combined experience in recruitment with different industries.

Established in 2002, IFIXIN's mission is to significantly impact different industries professionals worldwide seeking opportunities within the Gulf Cooperation Council (GCC) and Canada Region. We aim to offer efficient, professional services to clients throughout the area who face challenges in locating suitable candidates for their organizations. Our approach is personalized and proactive; we are attentive enough to prioritize our candidates' needs while possessing the resources to fulfil your recruitment requirements effectively.

We Grasp Multi-Sector Recruitment Dynamics

Our senior management team boasts over 50 years of collective experience in consulting, marketing, and recruitment across various sectors. Our ambition is to be the recruitment and licensing partner of choice globally. We've crafted one of the most comprehensive and upto-date global databases, encompassing a wide range of professionals from doctors and nurses to executives at all levels, including CEO, operations management, and administrators. These individuals possess years of both local and significant international experience across multiple industries.

Continuously sourcing talent for opportunities not only in the healthcare sector but across diverse fields within the UAE and Canada region, our aim is to leverage our extensive market reach and experience to match the finest candidates with our clients. Simultaneously, we are dedicated to providing job seekers with guidance and advice, assisting them in discovering the best opportunities for their personal and career advancement







Consultation and Recruitment Service

Our core competencies encompass a wide spectrum of recruitment services, including consultation and candidate sourcing. We pride ourselves on our agility to initiate both ad-hoc tasks and extensive recruitment campaigns promptly. Under the guidance of our experienced senior management, our dedicated teams strive to deliver a seamless and proficient service, ensuring optimal outcomes for both clients and candidates alike. This professional approach enables us to maintain high standards of efficiency and effectiveness in meeting the diverse needs of our stakeholders.

OUR COMPETITIVE EDGE IS DEFIND BY SEVERAL KEY DIFFERENTIATORS

• **Tailored Consultation**: We engage in in-depth discussions to understand the unique needs of our clients and candidates. This approach allows us to offer personalized services by gaining a profound understanding of their requirements.

•Global Healthcare Professional Network: We boast unparalleled access to a global network of healthcare professionals, facilitated by our extensive database and international outreach initiatives. These include information workshops, seminars, strategic search and social media strategies, and a robust referral network.

•Wide-ranging Expertise: Our reach spans across the entire healthcare sector, encompassing a diverse range of professionals from doctors and nurses to high-level executives and administrators. This breadth of expertise ensures we can meet the varied needs of our clients.

•Rapid Mobilization and Strategy Development: Our capability to swiftly mobilize, craft tailored strategies, and deploy dedicated teams allows us to meet immediate client requirements efficiently.

•Licensing Support: We place a strong emphasis on assisting candidates with professional licensing processes, ensuring they are fully qualified for their roles.

•Relocation Assistance: Our comprehensive support extends to relocation advice, facilitating a smooth transition for candidates moving for their roles.

•Pastoral Care and Retention: We provide ongoing pastoral care for up to six months post-employment, including confidential feedback to clients to strengthen retention.

These attributes underscore our commitment to excellence, positioning us as the preferred partner for Multi Sector recruitment and consultation.





DETERMINIG THE OPTIMAL RECRUITMENT STRATEGY FOR YOUR ORGANZATION

Depending on the needs of your organisation, there are several ways in which we can help you. Please find below our selection of services.

Ad-Hoc Recruitment Process

Our ad-hoc recruitment focuses on filling vacancies individually, using our specialist consultants to match candidates with client needs. We screen candidates thoroughly and arrange interviews via phone, video, or in-person as needed. With access to a vast database of healthcare professionals globally, we efficiently address specific recruitment needs, ensuring a fit for both skills and organizational culture.

Bespoke Project-Based Recruitment

We offer tailored recruitment projects, focusing on finding candidates in specific locations chosen for each client's unique needs. We pre-screen these candidates for interviews in those locations. Our service includes managing recruitment for various roles. For face-to-face interviews, we assist corporate/HR representatives by traveling to the selected countries, providing support throughout the process. We handle all travel logistics for a seamless project execution. After conducting face-to-face interviews and gathering feedback, we quickly make conditional offers to chosen candidates to secure them before competitors do. We then handle all pre-employment paperwork, ensuring all licensing and visa requirements are met for candidates to start their positions as soon as possible.

We partner with our clients' HR teams and key stakeholders to craft a customized induction program specifically designed for their organization. This personalized approach offers several advantages, ensuring a smooth transition for new hires and maximizing their early contributions to the team. Key benefits include:

•Enhanced Engagement: By actively involving candidates in the induction process while they navigate through professional registration, licensing, and visa applications, we maintain their enthusiasm and commitment to the organization.

•**Pre-Arrival Familiarization**: Candidates begin their induction before physically joining the organization. This innovative approach allows them to become acquainted with the company's protocols, culture, and expectations ahead of time. As a result, they are better prepared and more confident to start their roles upon arrival.

•Accelerated Integration and Contribution: The bespoke induction program ensures that new employees are not just familiar with their job roles but are also well-adjusted to the organizational culture and expectations from day one. This readiness enables them to contribute effectively and swiftly to the organization, promoting a quicker return on investment in the recruitment process.

By investing in a tailored induction program, our clients benefit from a streamlined onboarding process that not only fosters a positive initial experience for new hires but also equips them to make meaningful contributions to the organization's success at an accelerated pace.





Master Vendor Management Simplified

Our Master Vendor solution streamlines the recruitment process, significantly reducing the time and cost involved in finding the right talent. This approach offers a streamlined, cost-effective recruitment strategy with key benefits:

•Single point of contact for all vacancy notifications.

•Rapid access to highly qualified professionals.

•Decreased recruitment timelines.

•Lower recruitment expenses.

•Elimination of recruitment-related administrative tasks.

•Enhanced staff retention.

•Lowered operational risks.

Utilization of the best sourcing techniques.

Increased management engagement in recruitment.Higher rates of staff retention.

With our service, you'll significantly reduce:

•The need for cold calling potential applicants worldwide by up to 70%.

- •The effort in finding and screening ethical recruitment companies.
- •Reducing the need to understand complex legislative requirements globally.

•Cutting down time spent on CV screening and vetting by up to 60%.

•Lowering interview times by up to 40%.

•Decreasing administrative tasks by up to 85%.

Additionally, we collaborate with your HR team to create customized induction programs, offering benefits such as:

•Keeping candidates engaged throughout the registration, licensing, and visa processes.

•Starting candidates' inductions before they arrive, for a smoother transition. •Ensuring candidates are familiar with your protocols from day one, boosting their confidence.

•Accelerating new hires' contributions to your organization as they become fully integrated members of your team faster.

This service is designed to simplify and professionalize the recruitment process, allowing organizations to focus on their core operations while we ensure their staffing needs are efficiently met.





Thank you

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